

Agent Network Division



“ Our focus is to enable our network of agents to achieve their individual goals of success which is measured monetarily and through market share. We are set up to facilitate our agents in a variety of different ways: lending services, professional services, creative and business services – these services are the required catalysts needed to achieve business growth and profitability. Ultimately, we too are business-minded entrepreneurs that have roots in agent services, which is why we have crafted a division that solely focuses on facilitating success for our agents.”

– *Michael Heckman*
President
Agent Network Division
of Patriot Logistics, Inc.

Patriot Logistics has recently developed a strategic division focused on agent services called the Agent Network Division, whose focus is to establish a network of business-minded entrepreneurs that want to grow their existing operations through aggressive business development and sales tactics. We are set up to enable our Agents to have the right tools to focus on growing their existing business rather than having to worry about managing the everyday mundane task, such as operations, administrative and informational services.

Within this past year, Patriot Logistics, Inc. has established a strong Professional Services team which is equipped to service the Agent Network. The Network allows agents the opportunity to outsource and leverage business, financial, creative and technical services expertise, critical components to grow business.

About Patriot Logistics, Inc.

Houston-based Patriot Logistics is a leading national transportation logistics carrier specializing in the attainment of your specific business solution requirements. With a varied customer base and portfolio, combined with a proven track record, Patriot Logistics, Inc. possesses the capability to service all major markets from coast to coast.

From its beginnings as a local intermodal drayage entity, Patriot Logistics, Inc. has experienced noteworthy growth in the industry. We believe our growth is due to our exceptional service offerings and our ability to service all markets, including Fortune 50 and Fortune 500 companies that we serve through our network of Intermodal Marketing Companies (IMC's). These companies, as well as the nation as a whole, benefit from our services, simply because many of our daily functions and operations depend upon the safety, reliability, and timeliness of your transportation logistics needs.

You can always rely on Patriot Logistics, Inc. for safe pickup and delivery of all your critical assets.



Why Join Our Team



AGENT BENEFITS

Why Join the Team

- Financially secure company with strong P&L and cash flow
- Ability to leverage The Agent Network Division sales & marketing programs
- Empowerment to outsource your administration and operational overhead needed to run day-to-day operations
- Ability to apply for interim or long-term financing
- You will have the ability to leverage Patriot Logistic network of partners and business tools
- Ability to earn generous commissions paid against gross margin
- Earn a finder's fee for identifying contract logistics opportunities for any of the Patriot Logistic subsidiaries that result in revenue
- Earned commissions paid out twice a month after bi-monthly settlements
- Centralized customer credit approval and paperless billing capabilities
- State-of-the-art dispatch technology and information systems (we plug you directly into our network); capable of handling multi-stop or complex loads
- Ability to have a customized web-site developed that will integrate seamless with Patriot Logistics, Inc. Agent Network Division secure portal
- Rollover capabilities to VOIP (Voice Over IP) to save on long distance phone calls
- Full-service payroll administration for Agents and designated Owner Operators
- Ability to Direct Deposit earned commissions
- 24 x 7, 365 days staff support
- Protection of your prior business contacts

COMPREHENSIVE SERVICES THAT GET YOU RESULTS

Business Services

The Patriot Logistics, Inc. Agent Network Division understands the growing concerns business facing owners in the carrier services and transportation logistics marketplace. Fuel price increases. Tightening budgets. Rising insurance rates. Run-rate inflation. These are the catalysts impeding the ability to achieve consistent profitability.

Patriot Logistics, Inc. now offers a variety of business consulting services which offer the ability to help business owners obtain their required goals to be beat break-even profitability.

Areas of Focus

- Business Planning
- Third Party Financing
- Project Management
- Financial Planning and Analysis
- Outsourcing of Administrative and Operational Services
- Supply Chain Logistics Management
- Quality of Service (QoS) Planning
- ISO Validation Services

Technical Services

Patriot Logistics, Inc. formulated a strategic relationship with third-party technology partners to collaborate and develop customized technology solutions for its in-house applications and preferred partners.

Through this strategic relationship Patriot Logistics, Inc. has recognized the benefits of e-Business automation, its abilities to lower overhead and improve operational inefficiencies. These are why Patriot Logistics, Inc. decided to offer these joint efforts and services to its Agent Division Network.

Areas of Focus

- Technical-Business Planning
- Technical Consulting
- Application and Portal Development
- Database Planning, Analysis, and Development
- Web and GUI Interface Design
- Network and Storage Services
- VOIP Implementation and Services
- Quality of Service (QoS) Planning

Creative Services

The Patriot Logistics, Inc. Agent Network Division understands the importance of having a defined marketing and business development strategy.

To grow existing and new markets, it is critical that companies keep a constant "buzz" and acknowledgement around its services and company uniqueness for growth and profitability. Our Agent Network Division developed a strategic partnership with a third-party creative agency to offer creative services specifically focused on the transportation logistics marketplace.

Areas of Focus

- Corporate Branding and Messaging
- Marketing Collateral Design and Development
- Strategic Advertising for Print and Media
- Direct Marketing Campaigns
- Sales Tools and Training Services
- Full-Service Public Relations
- Market Research and Analysis

For More Information Call Toll Free 1.888.598.9091
or visit us at www.patriot-logistics.com